

Microsoft Office System — Solution Brief



*“Del Monte looks forward to using Excel 2007 and Microsoft Office SharePoint Server 2007 to improve the security of proprietary information and better manage workflow throughout its business processes.”—
Jonathan Wynn, Business Lead - Strategic & Capacity Planning, Del Monte Foods*

Leading food manufacturer automates product life cycle processes using content management capabilities in the 2007 Microsoft Office system

Situation

Del Monte Foods, one of the largest U.S. manufacturers and distributors of branded canned fruit and vegetables, manufactures approximately 3,400 products from its 40 factories in North America and seafood operations in American Samoa and Ecuador.

In this competitive market space, Del Monte faces daily challenges associated with introducing new products and improving existing product lines. The company's Quality Assurance & Research Department is responsible for upholding standards and wants to automate its current manual processes, which are labor intensive and lack the standardization crucial to maintaining consistency in formula change. Del Monte would like to improve its product life cycle management process to provide a centralized collaborative workspace and an automated process for production management and tracking. The company believes this will streamline formula tracking and allow Del Monte to bring new items to market faster. As the formulas represent company intellectual property, safeguarding this information becomes critical. Del Monte would like to find a solution that offers the ability to assign role-based permissions to ensure only the appropriate people view sensitive information.

Solution

By participating in the Microsoft® Office Rapid Deployment Technology Adoption Program, Del Monte aims to overcome its business challenges by taking advantage of powerful new functionality in the 2007 Microsoft Office system. Beginning with

its Pet Products division, Del Monte will implement a product life cycle management solution based on Microsoft Office Excel® 2007 and Microsoft Office SharePoint® Server 2007. Excel Services capabilities will be used to create a central server-based repository where formulas will be managed and controlled at each stage of the development process from inception to final approval.

Office SharePoint Server will be used to manage the approval workflow, assign permissions, track the changes made to each document, and archive formula changes. It will provide a central repository for all formula change documentation, a single point for information archival, and a collaborative workspace for teams. Once a formula is finalized, Excel Services will be used to provide a read-only view of the information. Users will gain business insight from secure and reusable information, easily querying on data from a central point where all formula change is managed and tracked. Del Monte is hopeful that the new functionality in the 2007 Microsoft Office system will result in an improved workflow while providing more control over proprietary company data.

Benefits

- To increase consistency and accuracy in tracking formula change with extensible workflow and automation capabilities, decreasing time to market for new products
- To improve collaboration efficiencies and knowledge sharing across business divisions with a centralized document repository
- To increase control over proprietary information with assigned permissions and a centralized store of read-only information

Fast Facts

Customer: Del Monte Foods **Web Site:** www.delmonte.com **Country/Region:** United States **Industry:** Food Manufacturing

Customer Profile

Del Monte Foods is recognized the world over as a leading food manufacturer. It manufactures more than 3,400 products and has revenues in excess of U.S. \$3.5 billion.

Software and Services

- The 2007 Microsoft® Office system
 - Microsoft Office Excel® 2007
 - Microsoft Office SharePoint® Server 2007
- Microsoft Windows Server™ 2003
- Microsoft Exchange Server 2003 Technologies
- Microsoft Active Directory®

Business Situation Summary

Del Monte's current product life cycle management process stipulates manual tracking of formula change, and the company lacks a centralized system for managing its comprehensive and updated list of formulas across various business divisions.



The information contained in this document relates to prerelease software product which may be substantially modified before its first commercial release. Accordingly, the information may not accurately describe or reflect the software product when first commercially released. This document is provided for informational purposes only and Microsoft makes no warranties, express or implied, with respect to this document or the information contained in it. Microsoft, Active Directory, Excel, InfoPath, the Office logo, SharePoint, Windows Server, and Windows Server System are either registered trademarks or trademarks of Microsoft Corporation in the United States and/or other countries. All other trademarks are property of their respective owners. Document published April 2006.

